



ACTIVE MANAGEMENT: A FIDUCIARY STRATEGY FOR LONG-TERM ASSET PROTECTION

Active management represents a cornerstone strategy for investors hoping to preserve and enhance their assets over time. At its core, active management involves a hands-on approach where portfolio managers make specific investment decisions as they look to achieve specific investment objectives – sometimes aligned with financial planning and preservation, for example. This contrasts with passive management, which typically tracks a market index.

Below we will look into the fiduciary advantages of active management, particularly its potential to safeguard assets for the long haul. We will see how active management serves as a dynamic tool, adapting to market fluctuations, identifying growth opportunities, and possibly reducing risks—all underpinned by a strong fiduciary commitment to acting in the clients' best interests.

UNDERSTANDING ACTIVE MANAGEMENT

Active management in investment and asset protection refers to the strategy where fund managers actively make decisions to buy, sell, or hold securities. This approach is characterized by its dynamic and proactive nature, as it involves continuous monitoring of market trends, economic indicators, and individual asset performance to make informed decisions that can potentially capitalize on market opportunities or mitigate risks.

In contrast, passive management adopts a more static approach, typically mirroring the composition of a market index, aiming to replicate its performance. While passive management focuses on long-term market returns with minimal intervention, active management seeks to leverage short-term market inefficiencies and trends.

THE ROLE OF ACTIVE MANAGEMENT IN MINIMIZING DOWNSIDE RISKS

Active management can potentially help mitigate downside risks, particularly in volatile markets, by allowing managers to adapt strategies in real-time to avoid potential losses. Unlike passive strategies that endure all of the fluctuations of an index, active management empowers portfolio managers with the flexibility to hedge against market downturns through strategic asset reallocation, using derivatives or stop-losses for risk management or sector rotation based on economic forecasts.

For instance, during the 2008 financial crisis, actively managed funds may have been able to limit losses more effectively than their passive counterparts by reducing exposure to financial stocks before the worst of the downturn hit. Similarly, in the face of the COVID-19 market crash in early 2020, some active managers could have navigated the turbulence by quickly shifting into defensive sectors like healthcare and consumer staples or by increasing cash holdings to mitigate the impact of market volatility. A passive strategy simply rides the market down as far as it goes.

These instances highlight active management's potential benefit in safeguarding against market downturns through informed, timely decisions. By actively monitoring market signals and adjusting portfolios accordingly, active managers may be able to protect against downside risks and position for recovery, demonstrating the strategy's value in preserving long-term asset growth. Remember, if you lose 50% of your portfolio, you need a gain of 100% just to break even.

ENHANCING LONG-TERM ASSET GROWTH AND PROTECTION

Active management may enhance long-term asset growth and protection by employing a hands-on investment approach. It enables managers to respond to market changes dynamically, seek out undervalued securities, and exploit market inefficiencies to generate alpha, or excess returns, beyond what passive investment strategies might offer.

One key strategy active managers use is thorough market research and analysis to identify growth opportunities not yet recognized by the market. This may involve deep dives into a company's financial health, industry position, and growth potential in its sector. Active managers also utilize [tactical asset allocation](#), adjusting the mix of assets in a portfolio—such as equities, fixed income, and cash—to align with changing market conditions and risk appetites, aiming to capitalize on growth trends or avoid downturns.

Moreover, active managers engage in risk management practices like diversification not just across sectors but also geographically, and through different asset classes to mitigate potential losses.

ACTIVE MANAGEMENT AS A FIDUCIARY RESPONSIBILITY

Active management embodies a commitment to [fiduciary responsibility](#), ensuring that investment decisions seek close alignment with clients' best interests. This commitment extends beyond the quest to outperform market benchmarks, as it encompasses a duty to act with due care, loyalty, and utmost good faith in all investment actions and decisions.

Fiduciaries who adopt an active management approach must navigate the complexities of the financial markets and a stringent regulatory and ethical framework designed to protect investors. This includes adherence to the principles laid out under laws and regulations, such as the [Investment Advisers Act of 1940](#) in the United States, which mandates that investment advisors act in the best interests of their clients, avoiding conflicts of interest and ensuring full and fair disclosure of all material facts.

Moreover, active managers are tasked with continuously monitoring and reassessing investment positions and strategies in light of evolving market conditions and client objectives. This proactive stance demands a high level of expertise, diligence, and transparency, ensuring that every decision is made to safeguard and advance the financial well-being of the clients they serve.

The fiduciary aspect of active management is not just a regulatory requirement but a fundamental ethical commitment to place client interests at the forefront of investment strategy and execution, embodying the trust placed in them by their clients.

CHALLENGES AND CONSIDERATIONS IN ACTIVE MANAGEMENT

However, these challenges can be navigated through a clear understanding of the value active management aims to provide: the potential for alpha generation or risk management. Investors considering active management should look for managers with a proven track record of outperformance in various market conditions, transparency in their investment process, and a fee structure that aligns with the value delivered.

Additionally, integrating active strategies within a broader diversified portfolio or financial planning approach can mitigate some of the cost concerns, allowing active management benefits to complement the broader investment goals.

CONCLUSION

Active management plays a fiduciary role in asset protection and growth, offering a proactive approach to navigating market volatility, identifying growth opportunities, and mitigating risks. Despite its challenges, the strategic application of active management can significantly contribute to a well-rounded investment strategy. By focusing on long-term financial security and adhering to a stringent fiduciary standard, active managers are positioned to add meaningful value to their clients' portfolios and helping them achieve their financial objectives.



Despite its challenges, the strategic application of active management can significantly contribute to a well-rounded investment strategy

Disclosures

CTS Financial Planning, Inc. ("CTS") is an SEC registered investment adviser with its principal place of business in the State of Illinois. Registration does not imply a certain level of skill or training. For information pertaining to the registration of CTS, please contact CTS or refer to the Investment Adviser Public Disclosure web site (www.adviserinfo.sec.gov). For additional information about CTS, including its fees and services, please send us a written request for our disclosure brochure. This newsletter is provided for informational purposes only. The information contained herein should not be construed as the provision of personalized investment advice. Information contained herein is subject to change without notice and should not be considered as a solicitation to buy or sell any security. Past performance is no guarantee of future results. Investing in the stock market involves the risk of loss, including loss of principal invested, and may not be suitable for all investors.

An index is a portfolio of specific securities whose performance is often used as a benchmark in measuring the performance of a specific asset class. Any references to a benchmark index are included for informational purposes only as it is not possible to directly invest in an index. The historical performance results of each index do not reflect the deduction of transaction and custodial charges, nor the deduction of an investment management fee, the incurrence of which would have the effect of decreasing indicated historical performance results. It should not be assumed that your account performance or the volatility of any securities held in your account will correspond directly to any comparative benchmark index.

This content contains certain forward-looking statements which indicate future possibilities. Actual results may differ materially from the expectations portrayed in such forward-looking statements. As such, there is no guarantee that any views and opinions expressed in this letter will come to pass. Additionally, this letter contains information derived from third party sources. Although we believe these sources to be reliable, we make no representations as to the accuracy of any information prepared by any unaffiliated third party incorporated herein, and take no responsibility therefore. For information about your particular account holdings, please review the statements you receive directly from the custodian of your accounts or contact us. All expressions of opinion reflect the judgment of the authors as of the date of publication and are subject to change without prior notice.